



PRICE LIST - SPRING 2012

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**RETURN TO
TERROIR**

wine importers & educators

The logo consists of three overlapping circles of varying shades of brown and grey, arranged in a slightly curved line.



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DELIVERIES

Free Delivery in the San Francisco, Sacramento,
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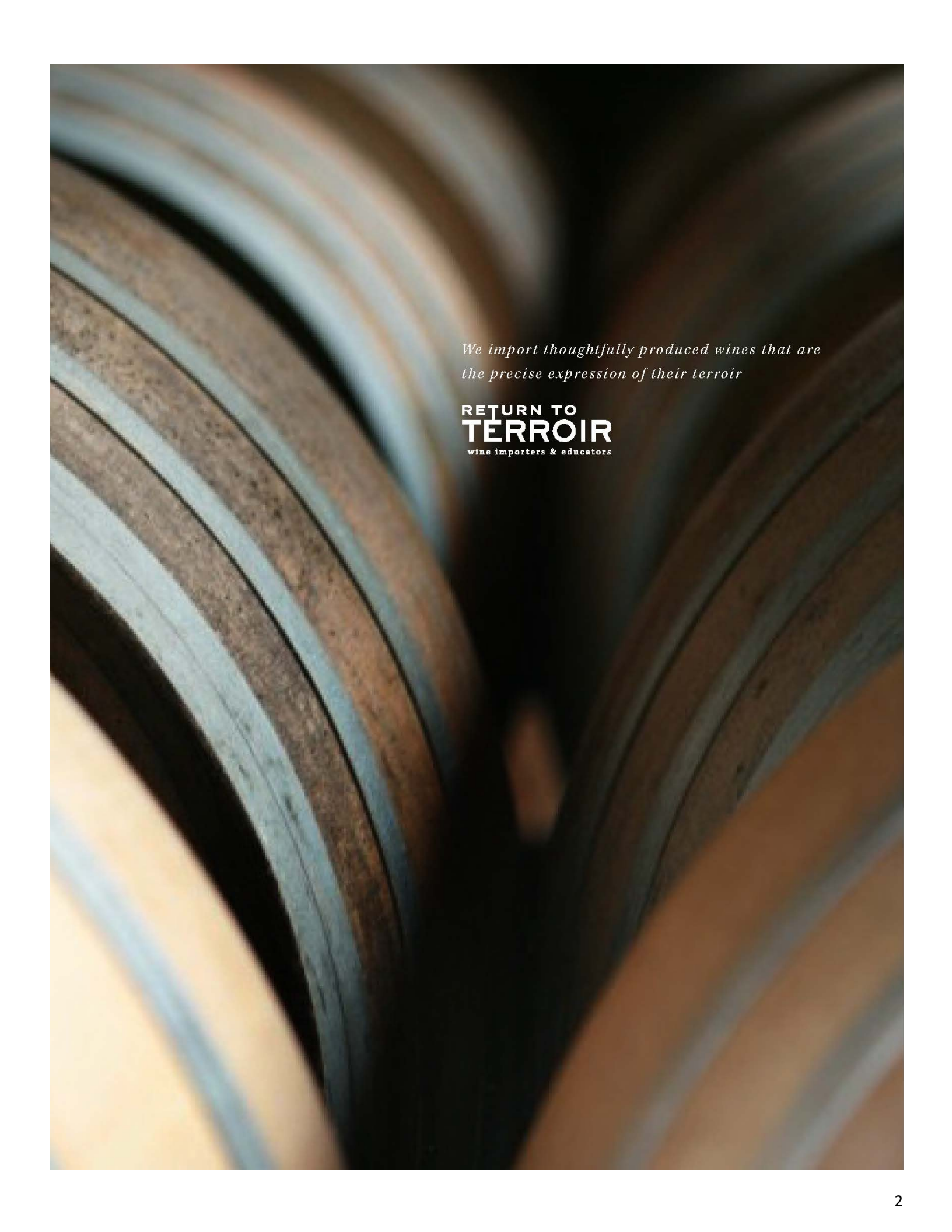
OUR FOCUS

- 1) 100% of our wines are estate grown. No négociant or cooperative.
- 2) We import wines that express where they are from.
- 3) We import sustainable wineries, some certified organic or biodynamic.
- 4) We focus on education through multiple wine events & staff tastings.



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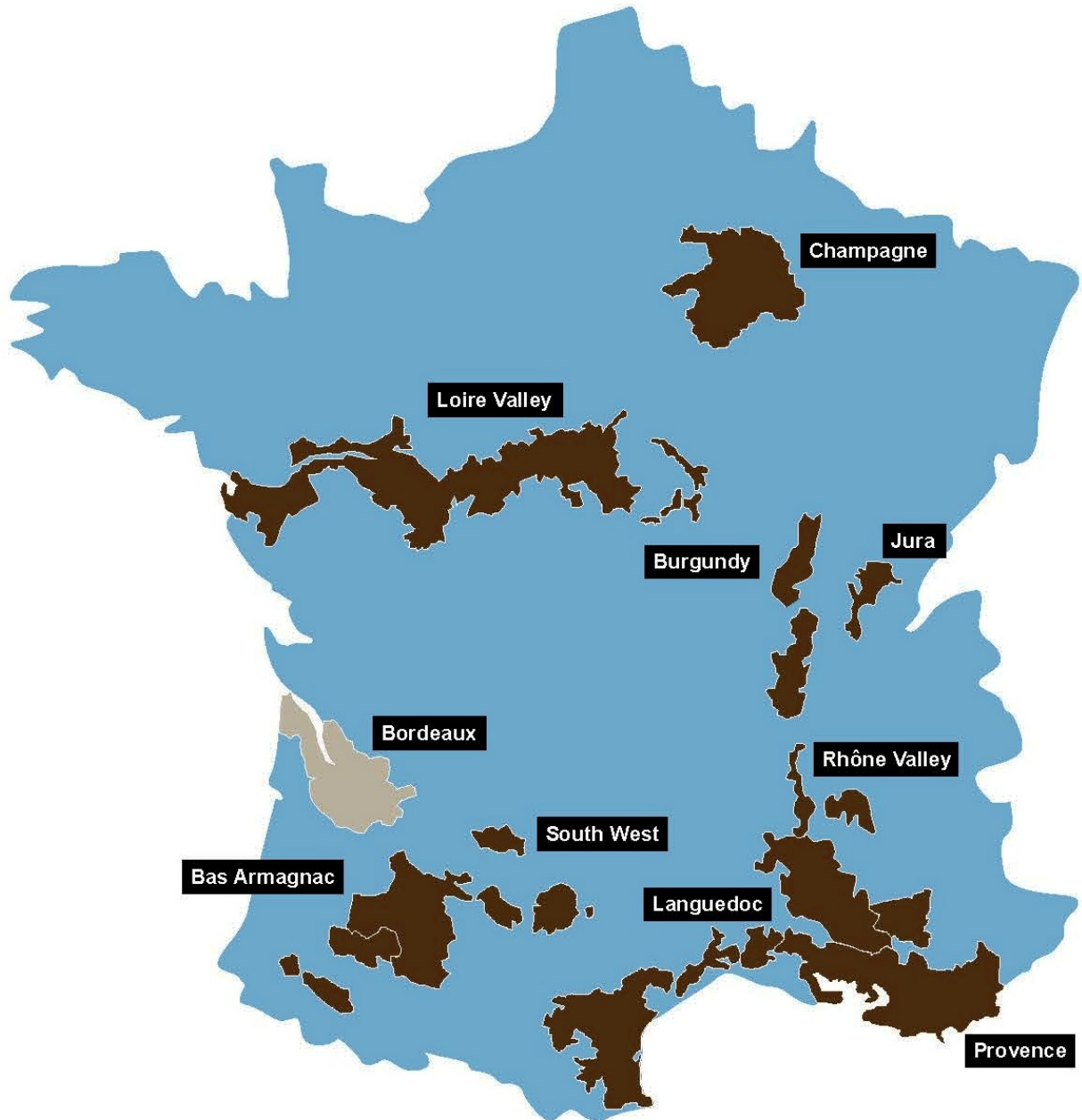


*We import thoughtfully produced wines that are
the precise expression of their terroir*

**RETURN TO
TERROIR**
wine importers & educators



Wine Appellation Map



CHAMPAGNE

Domaine André Robert

The domaine is located in the area of the Côte des Blancs, a lime-stone cliff perpendicular to the Reims mountain and south of the famed town of Epernay. This Grand Cru plot is located midway on the chalky slopes where the limestone reaches the surface in a block sometimes over 200 metres deep.



NV Champagne Grand Cru Le Mesnil sur Oger (RM)

Blanc de Blancs (100% Chardonnay)

Mineral aromas complemented by hints of white flowers and acacia. A complex, subtle and pure Champagne, offering precise minerality backed by citrus, stone fruit, toast, brioche, ginger and nutmeg flavors. Combination of vivid acidity and chalky texture on the finish.

\$360 per case (\$30 per bottle)

3 case Price: \$324 (\$27 per bottle)

BORDEAUX

Château Cazat- Beauchêne

This family-owned winery is situated just outside of the famous appellation of St. Emilion. It offers more character than the average Bordeaux Supérieur, beginning with the dense ruby color. This Chateau is the reunification of Chateau Cazat and Chateau Beauchene after WWII.



2008 Bordeaux Supérieur

70% Merlot, 15% Cabernet Sauvignon, 15% Cabernet Franc

Aromas of red fruit and spice, and then similar flavors of cherry, plum, and tobacco. Nice long finish. Enjoy this elegant wine now with roasted duck or red meat.

\$120 per case (\$10 per bottle)

3 case Price: \$144 (\$9 per bottle)

Château Cadillac

Chateau Cadillac dates back to the 17th century. The estate was bought in 1991 by Jean-Jacques Lesgourgues (owner of Chateau Laubade, Bas-Armagnac) and is located only 2 miles west from Fronsac. The Cuvée .JJ Lesgourgues is produced on only 55 acres from the very old grapes that grow in the slopes and the highest points surrounding the Chateau.



2009 Bordeaux Supérieur

70 % Merlot – 30% Cabernet Sauvignon

Medium-Bodied wine that offers depth and elegance, with lovely fruit and spice notes.

\$160 per case (\$13.33 per bottle)

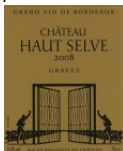
3 case Price: \$144 (\$12 per bottle)

(375ml)/24 pack \$220.80 per case (\$9.20 per bottle)

3 case Price: \$198.72 (\$8.28 per bottle)

Château Haut Selve

The Château Haut Selve produced some of the most esteemed wines of Bordeaux in the 18th century. In the 19th century, however, the Château was destroyed and the vineyards abandoned. In 1993, Jean-Jacques Lesgourgues removed 80 acres of low quality vines from his Château Cadillac, earning himself the right to replant vines elsewhere in Bordeaux. Since these rights are part of the AOC system, they are strictly regulated. One of the law's quirks was the requirement that the new vines be planted within half a day's ride on horseback!



2008 Graves Red

50 % Cabernet Sauvignon, 50% Merlot

Tasting Notes: Deep, stony soil. Aromas of smoke, herbs, red fruit and berries. Unusually powerful for a Graves. Full-bodied with well-integrated tannins and red-fruit flavors.

\$204 per case (\$17 per bottle)

3 case Price: \$183.60 (\$15.30 per bottle)

(375ml)/24 pack \$240 per case (\$10 per bottle)

3 case Price: \$216 (\$9 per bottle)



2010 Graves White

50% Sauvignon Blanc, 40% Sémillon, 10% Sauvignon Gris

Deep, stony soil. Pale yellow color. Intense and rich nose of fresh fruit, with notes of wood, vanilla and roasted coffee. A supple, fresh wine with an elegant finish.

\$204 per case (\$17 per bottle)

3 case Price: \$183.60 (\$15.30 per bottle)

SOUTH WEST

Château Fitère

Madiran is a South West France Appellation known for powerful red wines made primarily from the Tannat grape. Chateau Fitère has been in the same family since 1760, and Marius Fitère was the leader in the creation of the Madiran Appellation in 1948. The vines are 40 to 50 years old and are planted on a clay-limestone soil with loose gravel at the surface.



2009 Madiran

70% Tannat, 30% Cabernet Sauvignon

This wine exhibit dense flavors of dark plum, dried berry, smoke and spice. Try it with grilled steak, duck confit or the famous local Cassoulet!

\$144 per case (\$12 per bottle)

3 case Price: \$129.60 (\$10.80 per bottle)



2009 La Cadette de Fitère, Côtes de Gascogne

10% Ugni Blanc, 10% Sauvignon Blanc, 80% Colombard

This is a delicious, forward wine with intense orchard fruit scents and flavors. Try it with ceviche, sheep/ goat cheese or with spicy Asian preparations.

\$86.66 per case (\$7.22 per bottle)

3 case Price: \$78 (\$6.50 per bottle)

Château Flotis

Cuvée Elles is close to the heart of winemaker, Katia Garrouste. She makes this wine with Négrette, a grape that is native to the Fronton region, using only indigenous yeasts, and farms her vineyards biodynamically. Each grape is vinified separately and the final wine is blended just before bottling.



2007 Fronton

90% Négrette, 10% Syrah

This wine will surprise you. Winemaker Katia Garrouste uses Négrette, an indigenous grape to the Fronton region, and ferments and matures the wine in cement in order to preserve the pure expression of the variety. The resulting wine has lovely pronounced fresh cherries, flowers and spices on the nose and palate, which is supported by an elegant minerality. Enjoy this delicious wine with cassoulet, its traditional pairing, or other roasted meats.

\$114 per case (\$9.50 per bottle)

3 case Price: \$102.60 per case (\$8.55 per bottle)



2010 Fronton Rosé

70% Négrette, 20% Syrah, 10% Cabernet Franc

Expect both complexity and elegance from this rose – fresh cherries, flowers and spices – a perfect pairing for a plate of charcuterie or grilled fish or sausage.

\$114 per case (\$9.50 per bottle)

3 case Price: \$102.60 per case (\$8.55 per bottle)

Mas del Perié

Mas del Perié has been in the Jouves family for four generations. This Vigneron Independant is located in Trespoux-Rassiels, a small village located along the chalky plateau, the top terrace and highest elevation of the Cahors AOC.



2010 Cahors Malbec

Organic - 100% Malbec

Textbook Cahors, with nuances of deep plum, black currants, smoke and licorice on both the nose and the palate. Perfect with grilled meats and Southwest French cuisine.

\$156 per case (\$13 per bottle)

3 case Price: \$140.40 (\$11.70 per bottle)



2010 Rosé Vin de Pays du Lot

Organic - 100% Malbec

Bright strawberry and raspberry fruit, with notes of green herbs and lots of crisp acidity to balance the big, ripe fruit.

\$126 per case (\$10.50 per bottle)

3 case Price: \$113.40 (\$9.45 per bottle)

LOIRE VALLEY

Domaine de la Couperie

The Domaine de la Couperie is a three-generation domain (in the family since 1950) owned by Claude Cogné and his son Yann. It is composed of 80 acres of vines, totally covered with grass. The domain follows sustainable practices.



2010 Sauvignon Blanc (Vin de Pays de la Loire)

100% Sauvignon Blanc

Great freshness, intensity and phenomenal focus. Aromas of peach, citrus and even a hint of melon and green apple. Subtle expressions of chalk, green melon, candied citrus, fennel and a hint of freshly-cut grass on the palate.

\$108 per case (\$9 per bottle)

3 case Price: \$97.20 (\$8.10 per bottle)

Domaine Roger et Christophe Moreux

Roger and Christophe Moreux craft this exceptional Sauvignon Blanc from just 5 hectares of land near the town of Chavignol in the famous Sancerre region. By keeping yields extremely low, even for this area, they draw every ounce of flavor out of the vines, and it shows in the wine.



2009 Sancerre

100% Sauvignon Blanc

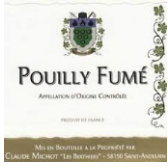
Great freshness, intensity and phenomenal focus. Aromas of peach, citrus and even a hint of melon and green apple. Subtle expressions of chalk, green melon, candied citrus, fennel and a hint of freshly-cut grass on the palate.

\$198 per case (\$16.50 per bottle)

3 case Price: \$178.20 (\$14.85 per bottle)

Domaine Claude Michot

A small grower with a real passion for his terroir, Claude Michot produces a wine that is very much of his village, St Andelain - a hamlet made famous by Didier Dagueneau - in that it has a real flinty, almost cap gun, smoke-scented nose, and racy, steely acidity.



2010 Claude Michot Pouilly Fumé "Les Berthiers"

100% Sauvignon Blanc

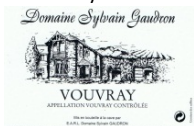
Great freshness, intensity and phenomenal focus. Aromas of peach, citrus and even a hint of melon and green apple. Subtle expressions of chalk, green melon, candied citrus, fennel and a hint of freshly-cut grass on the palate.

\$180 per case (\$15 per bottle)

3 case Price: \$162 (\$13.50 per bottle)

Domaine Gaudron

The Domaine Sylvain Gaudron is a three-generation family domain composed of 55 acres of vines that are split up into no less than 50 small parcels. Sylvain Gaudron recently passed the winemaking duties on to his son, Gilles, who brings a fresh and modern expression of Chenin Blanc to the domaine while maintaining the essence of Vouvray terroir.



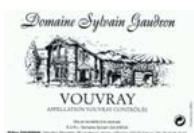
2009 Vouvray Sec

100% Chenin Blanc

Finesse, minerality and power. Notes of ripe peach, honey, apricot and classic Vouvray minerality and flint.

\$156 per case (\$13 per bottle)

3 case Price: \$140.40 (\$11.70 per bottle)



2009 Vouvray Demi Sec

100% Chenin Blanc

This wine is only slightly off-dry, with flavors of white peach and quince, and finishes extremely long with the focus on the minerality accompanied by a pleasing and full mouth-feel. Serve chilled, but not cold, with roasted fish, salty cheeses and exotic spices like cardamom and cumin.

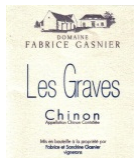
\$156 per case (\$13 per bottle)

3 case Price: \$140.40 (\$11.70 per bottle)

LOIRE VALLEY (CONT.)

Domaine Fabrice Gasnier

Located in the small hamlet of Chezelet in Cravant Les Coteaux, where all the top Chinon producers are located. Fermentation is conducted in two separate batches at different temperatures: one at about 22 degrees Celsius to highlight aromatics, and one at around 28 degrees to provide extraction and body. Malolactic follows, also in cement, at a cooler temperature of 20 degrees.



2009 Chinon

Bio-dynamic / 100% Cabernet Franc

The Gasniers farm biodynamically, without any pesticides or herbicides, and have low yields. This expressive and pure wine has a beautiful stony quality, with a core of red fruit and delicate tannins. Drink with anything from cured meats and pâtés to red meats and richer fish.

\$168 per case (\$14 per bottle)

3 case Price: \$151.20 (\$12.60 per bottle)

JURA

Domaine Frédéric Lambert

Vigneron Independent located in the hamlet of Pont-de-Bourg in Le Chateley. One of the emerging talents of the AOC Cotes du Jura.



2003 Vin Jaune

100% Savagnin.

A cult wine. Aged for a minimum of 6 years, Vin Jaune is made in an oxidative manner, and is similar to sherry. It gets its character from being matured in a barrel under a film of yeast, known as "the voile." Deep golden in color, this dry wine is at once nutty and spicy, with aromas of golden raisins, curry, nuts and ginger. Classic pairings include creamy chicken with morels and Comté cheese.

\$480 per case (\$40 per bottle)

3 case Price: \$432 (\$36 per bottle)

BURGUNDY

Domaine Contat-Grangé

Yves and Chantal Contat-Grange are a husband and wife team who has been farming in the Maranges area at the southern tip of the Cote D'Or for over 30 years. They have always farmed organically, but recently underwent the certification process and their organic status will be official for the 2011 vintage. Their land consists of just six and a half hectares, and all vines are manually tended and harvested. Clive Coates names this estate as one of his best values in Burgundy.



2009 Bourgogne Rouge

In contrast to the average Bourgogne level wine, this bottling is made from a small plot of vines that comprises less than one hectare. The vines are densely planted at 10,000 vines / hectare, grapes are destemmed and the wine is aged in barrel until just before the next harvest. The result is a dense, but silky wine with cherry, earth and hint of spice rounding out the palate.

\$180 per case (\$15 per bottle)

3 case Price: \$162 (\$13.50 per bottle)



2010 Aligoté

Aligoté is often overlooked in Burgundy due the popularity and history surrounding Chardonnay, however, the Aligoté from Contat-Grangé caused us to rethink this grape. With yields of just 25 hl/ha, and vines that range from 35 to 63 years old, this wine is concentrated in it's minerality and also round in mouthfeel. It is much more than an aperitif and will pair with all manner of seafood preparations as well as creamy sauces and risotto.

\$144 per case (\$12 per bottle)

3 case Price: \$129.60 (\$10.80 per bottle)

Domaine Denis Carré

The Carré family lives in the commune of Meloisey in the Cotes de Beaune, and owns vines in the Hautes Cotes, Pommard, Meursault as well as ten other appellations. Our primary requirement was a Haute Cotes de Beaune blanc, which is often underrated and offers good value. The wines are terroir-driven and pure and Denis was excited to share them and his knowledge of Burgundy. Domaine Carré practices minimal intervention in the vineyard and cellar, and prunes and harvests manually, green harvest included, to control yields and quality. Coates also names this estate one of his best values in Burgundy.



2009 Hautes Cotes de Beaune Blanc

The Hautes Cotes can represent some of the best values in white (and red) Burgundy, and the version from Denis Carré, made from the vineyards immediately surrounding their home in Meloisey, delivers on this. Fermentation and aging are split 50/50 between stainless steel and old French barrels, and the lees are stirred. Like higher level white Burgundy, the Haute Cotes balances acid, fruit, a touch of smoke, and persistent finish.

\$180 per case (\$15 per bottle)

3 case Price: \$162 (\$13.50 per bottle)

BURGUNDY (CONT.)



2008 Meursault

For their Meursault, the Carrés vinify the wine entirely in French oak where it is then aged, with lees stirring, for 14 months. This is a wine to hold on to for a few years. It is a golden yellow color with a nose of toasted almond and hazelnut, and rich palate of citrus, nuts, apple, pear and flint.

\$384 per case (\$32 per bottle)

3 case Price: \$345.60 (\$28.80 per bottle)



2008 Pommard

The Carré's Pommard vineyard is made up of the expected clay / limestone soil, however this is augmented by a gravelly subsoil that contains a vein of iron oxide. The wine is vinified over 18 days in temperature controlled stainless steel and then aged 15 months in French oak. The nose and palate are centered around a nucleus of cherry, dark plum and minerality, which complements the powerful tannins. The wine finishes with hints of spice and dried herbs and a long, elegant finish.

\$396 per case (\$33 per bottle)

3 case Price: \$356.40 (\$29.70 per bottle)

COTES DE PROVENCE

Château Saint-Pierre

Chateau Saint Pierre is a 4th-generation family-owned winery with the known origins of the estate dating back to the 11th century. Jean-Philippe Victor now runs Saint Pierre. The domain is located in Les Arcs, on the foothills of the Alps, 30 miles from the Sea. Warm days and cooler nights are the norm here. Soil is limestone and clay.



2010 Côtes de Provence Rosé

40% Grenache, 60% Cinsault

The Cotes de Provence is the home of the prettiest, most delicate roses in France, and Chateau St. Pierre embraces this style whole-heartedly. Take this wine with you on your next picnic, serve it at your next barbecue, or enjoy it as an aperitif with a baguette and cheese. Its strawberry, pepper spice and salty notes allow it to be enjoyed with just about anything.

\$132 per case (\$11 per bottle)

3 case Price: \$118.80 (\$9.90 per bottle)

LANGUEDOC ROUSSILLON

Domaine Félines Jourdan

In 1983, the Jourdan family decided to leave the local cooperative, and bought the old Felines estate in Meze. Even today, 80% of Picpoul wines are produced by the cooperative. However, Domaine Felines Jourdan is 100% estate fruit.

Decanter Magazine: "THE DOMAINE IS, FOR ME, THE TOP PICPOUL DE PINET PRODUCER. 18/20"



2010 Picpoul de Pinet

100% Picpoul

Minerals and sea salt on the nose. Fresh, whistle-clean white wine, with notes of melon, and an intense finish. Perfect with oysters!

\$108 per case (\$9 per bottle)

3 case Price: \$97.20 (\$8.10 per bottle)

RHONE VALLEY

Bastide Saint Dominique

The husband-and-wife team of Eric Bonnet and Julia Moro (who run the winery) are part of a dynamic group of young CNP winemakers whose wines are challenging the famous names of the region in quality, if not, thankfully, in price. Located in the commune of Courthézon in France's Southern Rhône Valley, the nearly 26-acre vineyard was founded by Eric's parents, Gérard and Marie-Claude Bonnet, in 1976. Julia says of their approach: "Old-fashioned Châteauneuf is very gamey, very heavy. We prefer freshness, elegance, minerality."



2010 Côtes du Rhône Blanc

50% Viognier, 25% Grenache Blanc, 25% Clairette

Sustainably produced from 25-50 year old vines, this is not your average Cotes du Rhone. But, Eric Bonnet is not your average winemaker. He adheres to the respectful and traditional farming techniques of his father, including hand harvesting each grape and plot of land separately, but uses modern winemaking equipment so that he can deliver an unadulterated expression of place in the wine. This effort results in a full-bodied wine with bright acidity, and floral and tropical fruit flavors. Drink this with fish stew, or roasted chicken or pork dishes.

\$120 per case (\$10 per bottle)

3 case Price: \$108 (\$9 per bottle)

RHONE VALLEY



2010 Côtes du Rhône Rouge

80 % Grenache, 20 % Syrah

Very intense nose of jammy red fruits, kirsch liqueur and black berries. After aeration, there's more complexity, with notes of laurel, pepper, cardamom and pine forest. Opulent attack with full-bodied and elegant tannins. Lots of minerality backed by spice notes.

\$120 per case (\$10 per bottle)

3 case Price: \$108 (\$9 per bottle)



2009 Châteauneuf-du-Pape Rouge "Secrets de Pignan"

80 % Grenache, 10 % Syrah, 5 % Mourvèdre, 5 % Cinsault

Sustainably produced by up and coming winemaker Eric Bonnet, this wine offers finesse and balance. Its varying terroirs of sand, clay and large stones give it a classic loamy soil character, a hint of resinous pine forest, and lots of juicy fruit backed by terrific freshness as well as structure. This is a Châteauneuf-du-Pape to drink now, but it will hold in your cellar for 5–7 years. Enjoy it with game and other meats, or a hearty stew.

Jancis Robinson (November 2009): 16.5/20

Revue du Vin de France (June 2009): 15.5 - 17.5/20

\$320 per case (\$26.66 per bottle)

3 case Price: \$288 (\$24 per bottle)



2009 Châteauneuf-du-Pape Rouge "Secrets de Pignan"

100% Grenache Sustainably produced by up and coming winemaker Eric Bonnet, this unique bottling comes from 90 year-old vines within the famous lieu-dit of Pignan. The Secrets cuvee is vinified using extra pigeage, and then aged 18 months in tank, resulting in an intense and complex wine. It is heady, with rich and juicy black-fruit flavors, and notes of savory herbs and garrigue, a trademark of the Provence countryside. Drink this wine now, or hold it for 10 years. Enjoy it with rich tomato sauces and hearty stews.

\$504 per case (\$42 per bottle)

3 case Price: \$453.60 (\$37.80 per bottle)

BAS ARMAGNAC

Chateau de Laubade

For the past three generations, the Lesgourgues family has managed to make Château de Laubade an undisputed benchmark in the Armagnac category. As a result, it is both the leading and the most awarded Armagnac brand.



Floc de Gascogne

50 % Colombar, 50% Ugni Blanc

Straw-colored and gold-tinted. Nose and palate of honey, quince and peach. Fresh, intense mouth.

\$204 per case (\$17 per bottle)

3 case Price: \$183.60 (\$15.30 per bottle)



Armagnac VSOP

Ugni Blanc, Baco, Colombar, Folle Blanche

A beautiful amber color, with balanced oak from barrel aging. This brandy offers aromas of vanilla, chocolate, nougat and violets. It has a medium-long finish, with bittersweet and spicy notes. Solid from top to bottom.

\$234 per case (6 packs): \$39 per bottle

3 case Price (6 packs): \$210.60 (\$35.10 per bottle)



Armagnac XO

Ugni Blanc, Baco, Colombar, Folle Blanche

A bright bronze, almost copper color. Boasts concentrated flavors of almond butter and nougat, with a hint of smoke.

\$324 per case (6 packs): \$54 per bottle

3 case Price (6 packs): \$291.60 (\$48.60 per bottle)

BAS ARMAGNAC (CONT.)



Blanche d'Armagnac
100% Folle Blanche

Blanche is produced from the distillation of wines from the Armagnac region. It is not aged in oak barrels, hence its white color. In order to keep the various fruit and floral aromas, the alcoholic fermentation takes place at a low temperature, between 16°C and 18°C. The wines are then distilled as early as possible, at the beginning of November, immediately following the malolactic fermentation.

\$255 per case (6 packs): \$42.50 per bottle

3 case Price (6 packs): \$229.50 (\$38.25 per bottle)

BAS ARMAGNAC (CONT.)

FROM 1888 to 1999

Chateau de Laubade
Armagnac



Ugni Blanc, Baco, Colombard, Folle Blanche

Vintages are the pride and joy of the Armagnac appellation, and in are particularly important to Château de Laubade, one of the great specialists of the region. At Château de Laubade, all of the vintage bottles are identified and authenticated. The bottling date is written on the back label to guarantee the true maturing time in the barrel. The vintage bottles are then waxed and presented in magnificent ash wood cases.

4-6 days

	1985 108	1971 170	1956 602	1942 906	1928 1541	
	1984 110	1970 176	1955 515	1941 911	1927 1623	
1996 84	1983 110	1969 186	1954 681	1940 1127	1926 2087	1908 3651
1995 87	1982 111	1968 191	1953 698	1939 966	1925 1835	1906 3890
1994 89	1981 116	1967 192	1952 698	1938 1623	1924 2100	1904 4076
1993 92	1980 119	1966 198	1951 659	1937 1187	1923 2196	1902 4094
1992 95	1979 122	1965 212	1950 698	1936 1014	1922 2688	1901 3877
1991 96	1978 129	1964 225	1949 867	1935 1623	1921 2421	1900 4331
1990 101	1977 131	1963 233	1948 1016	1934 1026	1920 2436	1898 4638
1989 101	1976 135	1962 245	1947 1016	1933 1167	1919 3044	1893 4638
1988 102	1975 144	1961 314	1946 831	1932 1193	1918 2742	
1987 104	1974 152	1960 362	1945 1127	1931 1217	1917 2742	
1986 105	1973 156	1959 423	1944 1016	1930 1292	1914 2742	
	1972 161	1958 600	1943 1127	1929 1485	1912 3180	